	School code
School name	
Given name/s	Attach your
Family name	barcode ID label here
External assessment 2021	Book of books used
	Ouestion and response book

Business

Time allowed

- Planning time 15 minutes
- Working time 120 minutes

General instructions

- Answer all questions in this question and response book.
- Write using black or blue pen.
- Respond in paragraphs consisting of full sentences.

6

• Planning paper will not be marked.

Section 1 (15 marks)

• 4 short response questions

Section 2 (20 marks)

• 1 extended response question



DO NOT WRITE ON THIS PAGE

THIS PAGE WILL NOT BE MARKED

Section 1

Instructions

- If you need more space for a response, use the additional pages at the back of this book.
 - On the additional pages, write the question number you are responding to.
 - Cancel any incorrect response by ruling a single diagonal line through your work.
 - Write the page number of your alternative/additional response, i.e. See page ...
 - If you do not do this, your original response will be marked.
- This section has four questions and is worth 15 marks.

QUESTION 1 (4 marks)

Identify two different management styles and explain how each style can act as an internal driver of change.



QUESTION 2 (3 marks)

Using an example, describe one operating environmental factor that could influence a business manager to initiate change.

QUESTION 3 (3 marks)

Use Case study 1 (Stimulus 1–3 in the stimulus book) to identify and explain one circumstance in which a consultant and/or professional service could assist this surfboard business.

QUESTION 4 (5 marks)

Use Case study 1 to analyse two forces for and two forces against change to the manufacturing operations of the surfboard business.

Section 2

Instructions

- Respond in 400–600 words.
- This section has one question and is worth 20 marks.

QUESTION 5 (20 marks)

Use Case study 2 (Stimulus 4–10 in the stimulus book) to analyse the business situation using a SWOT analysis. Interpret trends in the analysis to determine implications for the business transformation, then evaluate marketing strategies used in the transformation to propose recommendations for future success. Present your findings as a business report to the owner.

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END OF PAPER	

ADDITIONAL PAGE FOR STUDENT RESPONSES

Write the question number you are responding to.

Vrite the question nur	nber you are respon	nding to.		

ADDITIONAL PAGE FOR STUDENT RESPONSES

Write the question number you are responding to.

Vrite the question nur	nber you are respon	nding to.		

ADDITIONAL PAGE FOR STUDENT RESPONSES

Write the question number you are responding to.

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