

# — Public use —

LUI

Venue code

School name

Given name/s

Family name

Attach your  
barcode ID label here

Sample assessment 2020

Question and response book

## Business

### Time allowed

- Planning time — 15 minutes
- Working time — 120 minutes

### General instructions

- Answer all questions in this question and response book.
- Write using black or blue pen.
- Respond in paragraphs consisting of full sentences.
- Planning paper will not be marked.

### Section 1 (27 marks)

- 4 short response questions

### Section 2 (18 marks)

- 1 extended response question



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## Section 1

### Instructions

- If you need more space for a response, use the additional pages at the back of this book.
    - On the additional pages, write the question number you are responding to.
    - Cancel any incorrect response by ruling a single diagonal line through your work.
    - Write the page number of your alternative/additional response, i.e. See page ...
    - If you do not do this, your original response will be marked.
  - This section has four questions and is worth 27 marks.
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**QUESTION 1 (6 marks)**

Explain two drivers of change that would prompt the executive of a large company with diverse holdings to demerge one of its successful retail entities, several years after acquisition.

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**QUESTION 2 (5 marks)**

Synthesise the information provided in Stimulus 1 and 2 (Case study 1) in the stimulus book to draw conclusions about the implications of the transformation of operations for Mustget Pty Ltd.

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**QUESTION 3 (6 marks)**

Explain two leadership strategies that the Operations Manager used in the situation presented in Stimulus 3 (Case study 2) in the stimulus book.

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**QUESTION 4 (10 marks)**

- a) Use evidence from Stimulus 4–10 (Case study 3) in the stimulus book to construct the context section of a business report that describes the internal financial environment of Solidwood Timber and Hardware Pty Ltd.

*[5 marks]*

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